



# Welcome to our Counsellor Training



# Agenda



Our new name



Pre-Master's Programs



Live Online



Scholarships



Q&A



Wrap up



# Introducing our new name



# Why UTS College?

Future students will have a clearer understanding of our connection to UTS.

83% of universities who have a dedicated pathway college use the term 'college'.

The naming convention for 7 of the GO8





**UTS**  
**College**

UNIVERSITY  
OF TECHNOLOGY  
SYDNEY

**NEW name**  
**SAME commitment**  
**to a global education**

Our name may have changed but our commitment to providing students with the opportunity to study in more places around the world hasn't.

Did you know UTS College (previously known as UTS Insearch) offers our programs in six locations outside Australia including:

- China
- Indonesia
- Vietnam
- Sri Lanka
- South Korea
- Myanmar

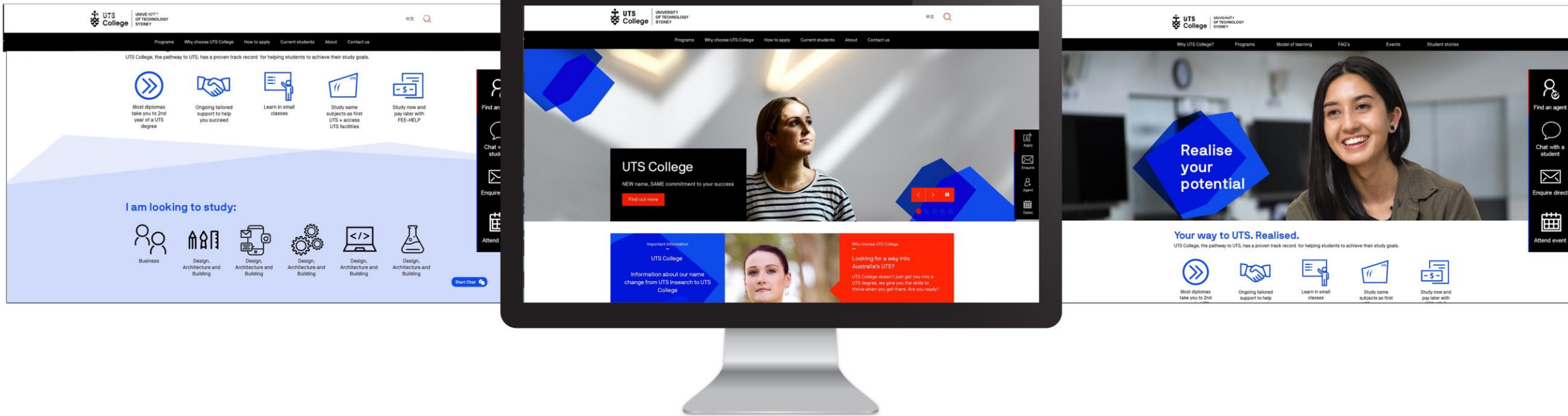
UTS College, same commitment  
to your success.

**UTS College - your way to UTS**

[Learn more](#)



# New name, new website



[utscollege.edu.au](https://utscollege.edu.au)



# Pre-Masters



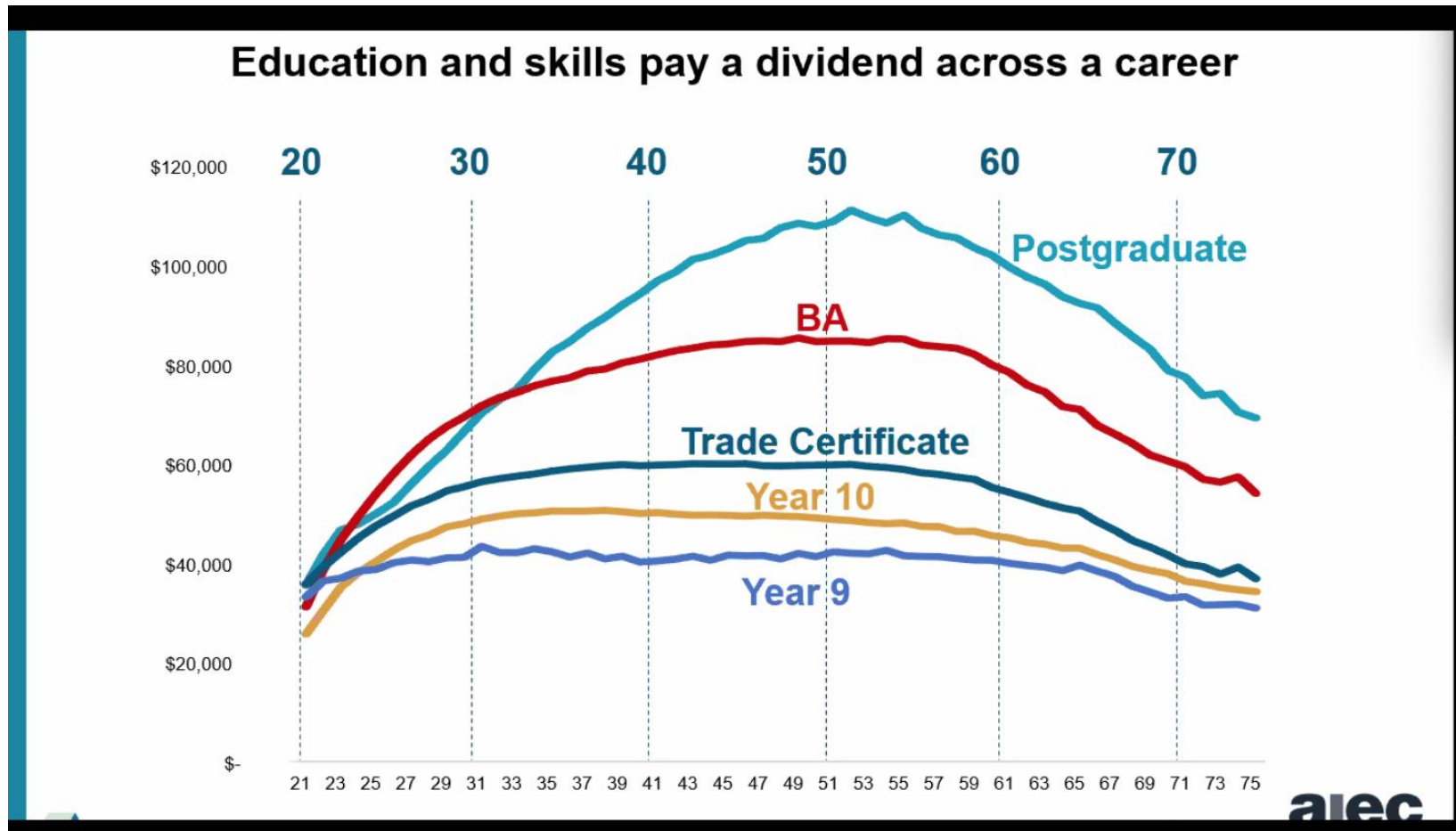
# Introduction

- **New pathway for postgraduate market**
- **Aligned with the UTS 2027 'lifetime of learning' approach and UTS College diversification strategy**
- **Students improve career prospects with postgraduate education**





# Post graduate career prospects



# What is the difference?

	English requirements	Academic requirements
UTS Graduate Certificate, Graduate Diploma, Master's degrees (generally)	IELTS 6.5 with 6.0 in writing	UTS recognised bachelor's degree (AQF 7)
UTS College Pre-Master's Programs	IELTS 6.0 with 6.0 in writing	Associate Degree (AQF 6)



# Who are we targeting

1. Quality students from around the world where their Bachelor degree is not recognised by Australia or
2. Students that have met academic entry for the Masters but lack the English requirement (6.5 IELTS) for entry to UTS

# Pre-Masters overview

- **Guaranteed pathway with 24 credit points towards** selected Masters' degrees at UTS Faculties of Business, Engineering and IT, Arts and Social Sciences and Transdisciplinary Innovation
- **Program accredited as a Graduate Certificate, a recognised Australian qualification** (AQF level 8).
- **Designed to help develop language and academic skills** by offering Academic English subjects in those areas (English for Postgraduate Study 1 & 2) and further embedding those skills into the adapted UTS subjects.



# Pre-Masters programs

- Graduate Certificate in Accounting and Finance
- Graduate Certificate in Communication
- Graduate Certificate in Technology Practice



**Accelerated**  
**Duration: 1 Semester**  
**3/4 subjects (no English)**



**Standard**  
**Duration: 2 Semesters**  
**5/6 subjects (including English)**



# The student experience



## EXPLORE AND ENGAGE

self-guided online content to learn in own time at own pace



## PARTICIPATE

engaging activities in live classes with teacher and peer real-time feedback



## CONNECT AND COLLABORATE

with peers in high-energy learning community



## CELEBRATE

achievements with digital badges for further study and employability



## ACCESS

live class academic support and Study Success Advisors support



# Key selling points

- **Guaranteed entry to UTS\***  
with 24 credit points towards your master's degree
- **Same subjects as 1<sup>st</sup> semester UTS master degree**  
so you progress to UTS ready for success
- **Graduate with a recognised tertiary qualification**  
on your way to a full master's degree at UTS
- **Engage with the UTS College model of learning**  
where the learning experience is interactive and co-created with teachers and fellow students using leading technology (Canvas)
- **Benefit from built-in academic support every step of the way**  
with support live in class and study success advisors
- **Celebrate achievements with accredited digital badges**  
highlighting skills achieved to future employers or for further study

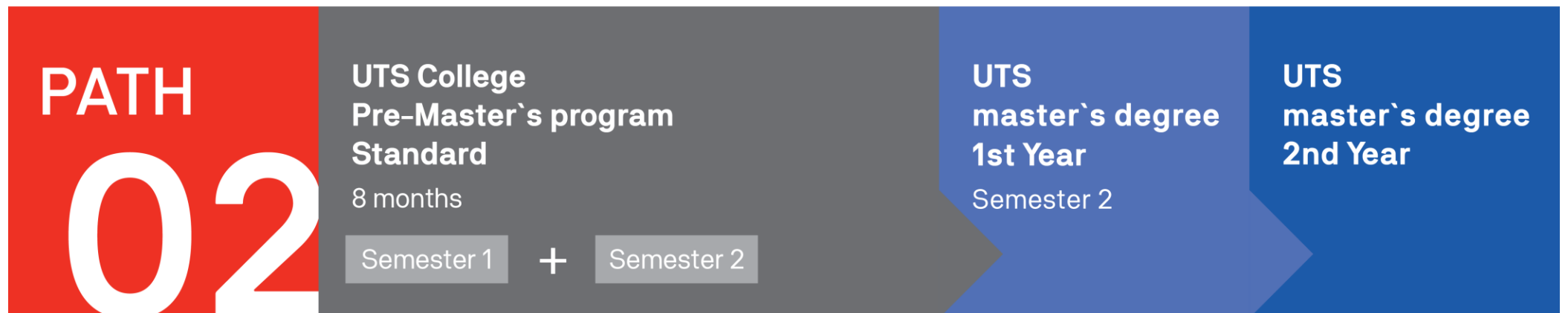
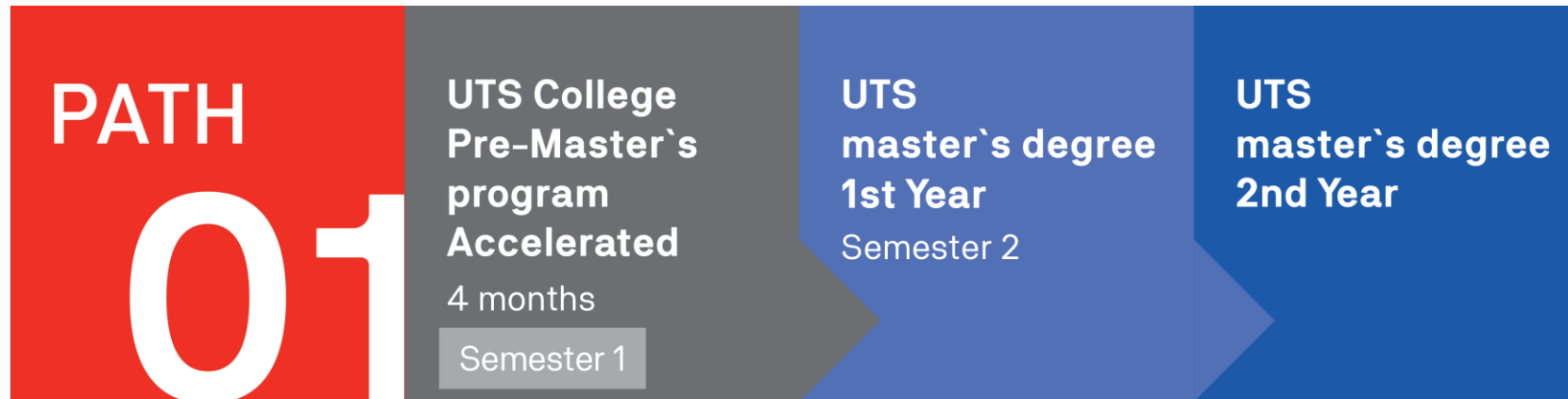


# Other benefits

- + **Our program counts towards post study work rights**  
as part of the 2-year Australian study requirement
- + **Enter our standard program with 6.0 IELTS**  
and start your postgraduate study without the 6.5 IELTS required for UTS
- + **Start academic subjects and English in Semester 1**  
for early development of your academic skills and English confidence
- + **Develop your academic, English language and soft skills**  
in preparation for study at UTS and future career
- + **Scholarships available**  
As part of the new scholarship program



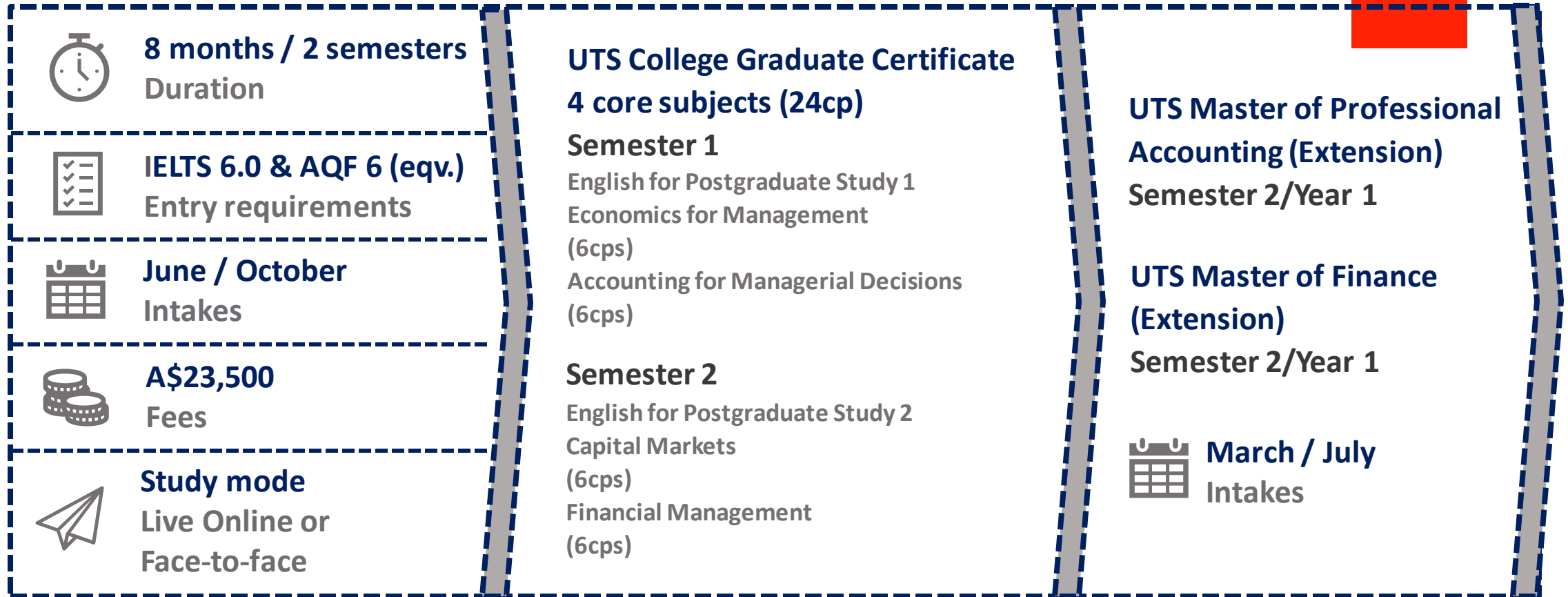
# UTS master's degree pathways



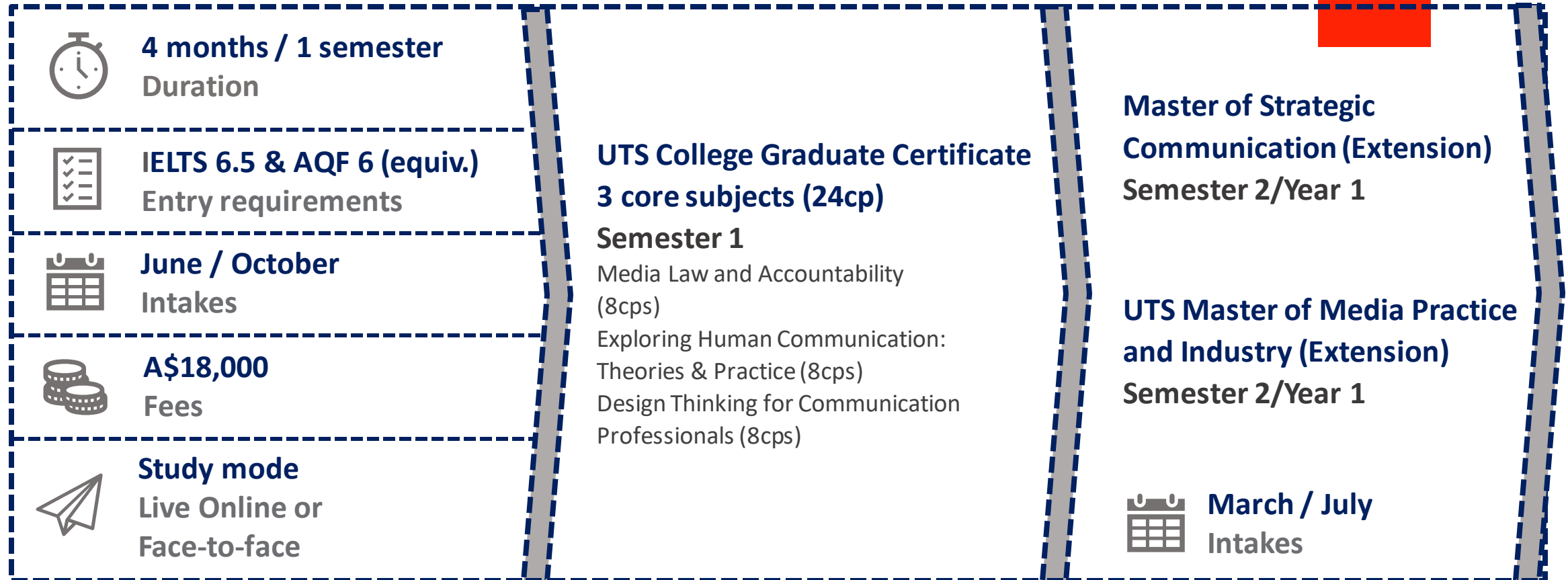
# Accounting and Finance Accelerated program



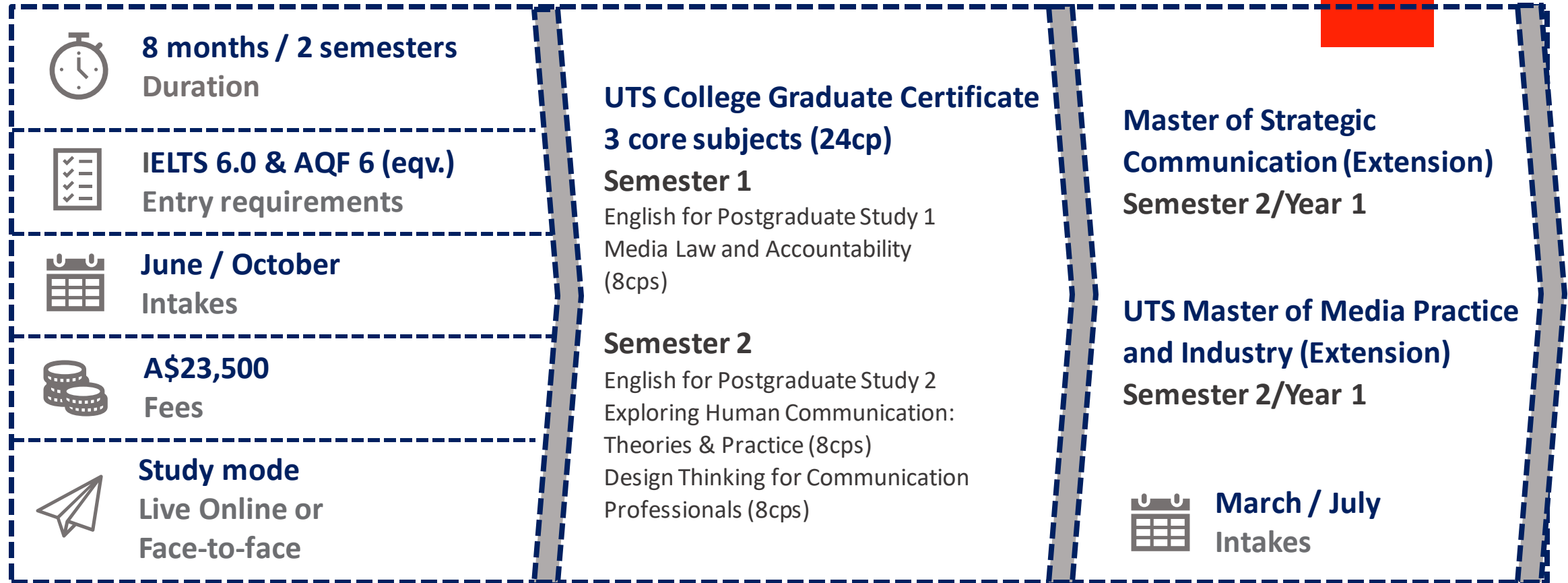
# Accounting and Finance Standard program



# Communication Accelerated program



# Communication Standard program



# Technology Practice Accelerated program

 <b>4 months / 1 semester</b> Duration	<b>UTS College Graduate Certificate</b> <b>4 core subjects (24cp)</b> <b>Semester 1</b> Project Management (6cps) Technical Research Preparation (6cps) Technology Professional and Society (6cps) Project Studio (6cps)	<b>Master of Engineering (Extension)</b> Semester 2/Year 1
 <b>IELTS 6.5 &amp; AQF 6 (eqv.)</b> Entry requirements		<b>Master of Professional Engineering</b> Semester 2/Year 1
 <b>June / October</b> Intakes		<b>Master of Information Technology (Extension)</b> Semester 2/Year 1
 <b>A\$22,000</b> Fees		<b>Master of Information Technology</b> Semester 2/Year 1
 <b>Study mode</b> Live Online or Face-to-face		<b>Master of Data Science and Innovation</b> Semester 2/Year 1
		 <b>March / July</b> Intakes

# Technology Practice Standard program

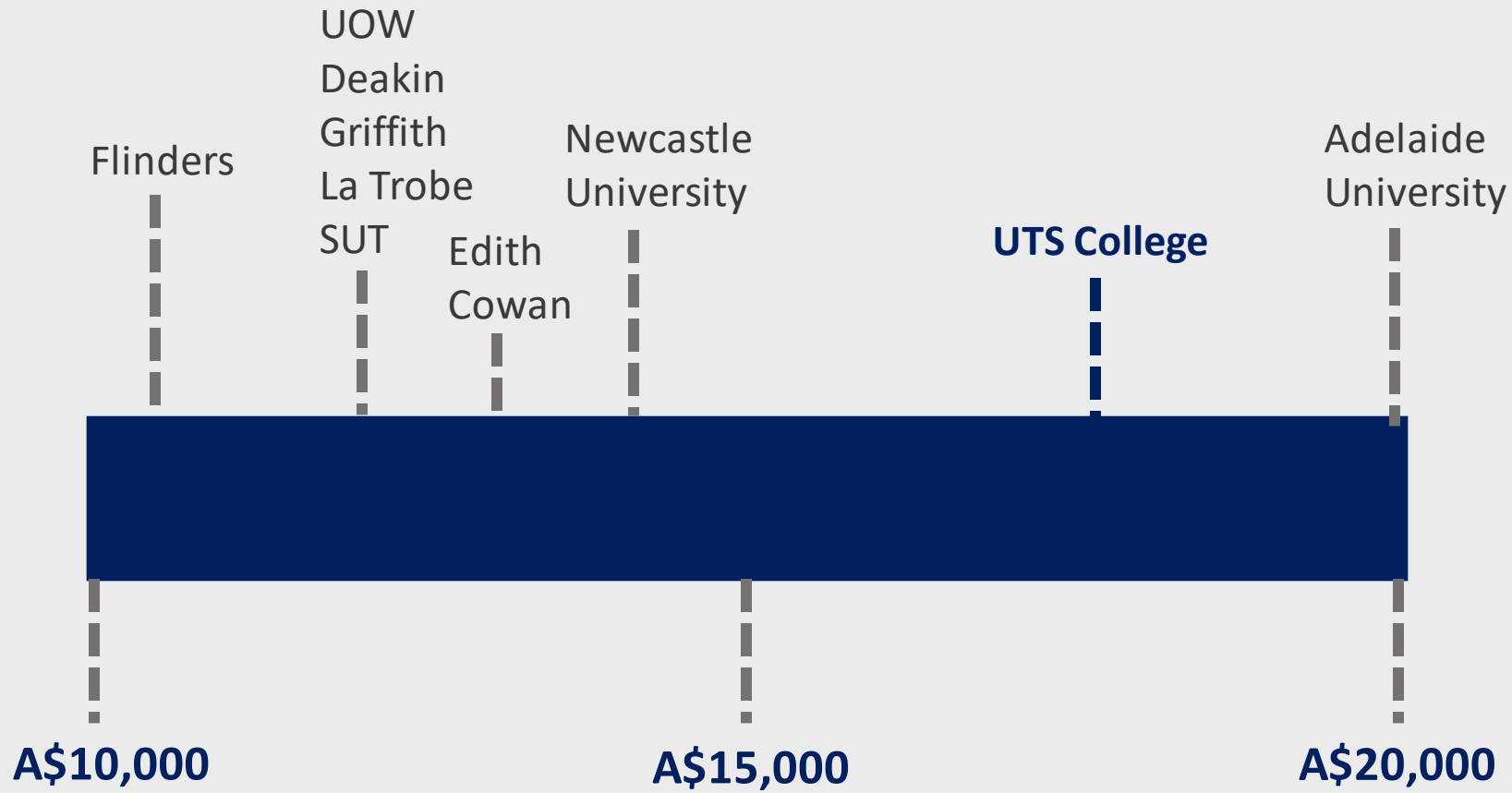
 <b>8 months / 2 semesters</b> Duration	<b>UTS College Graduate Certificate</b> <b>4 core subjects (24cp)</b> <b>Semester 1</b> English for Postgraduate Study 1 Project Management (6cps) Technical Research Preparation (6cps) <b>Semester 2</b> English for Postgraduate Study 2 Technology Professional and Society (6cps) Project Studio (6cps)	<b>Master of Engineering (Extension)</b> Semester 2/Year 1
 <b>IELTS 6.0 &amp; AQF 6 (eqv.)</b> Entry requirements		<b>Master of Professional Engineering</b> Semester 2/Year 1
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 <b>A\$23,500</b> Fees		<b>Master of Information Technology</b> Semester 2/Year 1
 <b>Study mode</b> Live Online or Face-to-face		<b>Master of Data Science and Innovation</b> Semester 2/Year 1
		 <b>March / July</b> Intakes

# 2021 fees

Program	Type	Graduate Certificate	Fees
UTS College Graduate Certificates	Accelerated (1 semester – 4 months)	Communication	A\$18,000
		Accounting & Finance	A\$21,375
		Technology Practice	A\$22,000
	Standard (2 semesters – 8 months)	All	A\$23,500



# Competitor price comparisons



# Timeline

## **DECEMBER 2020**

- Counsellor Training – HCMC and Hanoi
- Enquiries accepted through our website

## **JANUARY 2021 onwards**

- Channel Partner training

## **MARCH 2021**

- Applications open via StudyLink

## **JUNE 2021**

- First intake at UTS College

## **MARCH 2022**

- First cohort at UTS

# Entry requirements

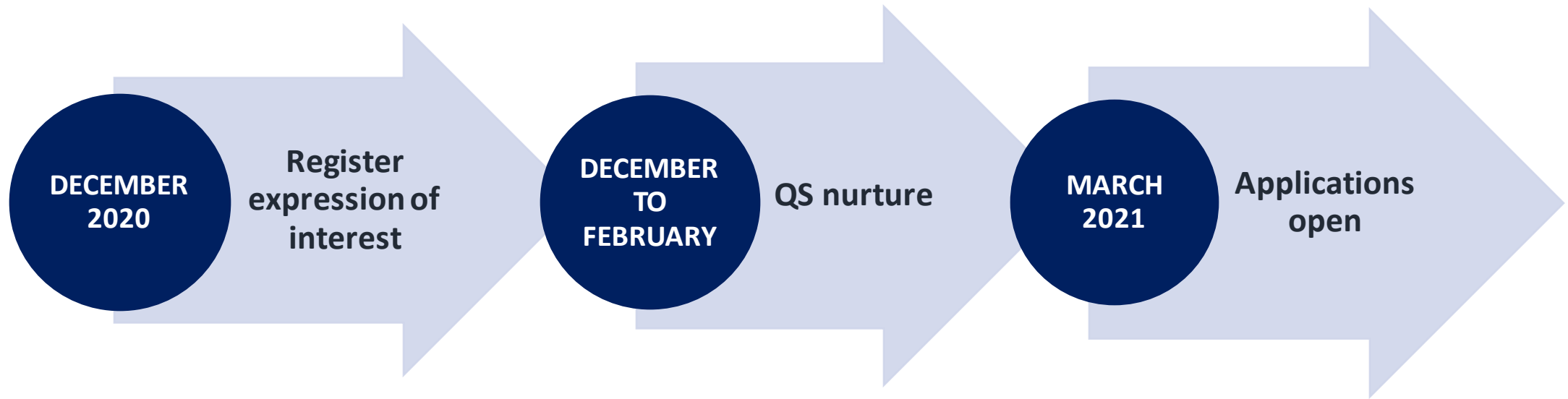
<b>Pre-Master Programs</b>		
	<b>Accelerated Program</b>	<b>Standard Program</b>
<b>Program length</b>	1 semester – 4 months	2 semesters – 8 months
<b>Intake dates</b>	June 2021 October 2021	June 2021 October 2021
<b>English entry requirements</b>	IELTS 6.5 overall, writing 6.0	IELTS 6.0 overall, writing 6.0
<b>Academic entry requirements</b>	Successful completion of a post-secondary school qualification equivalent to an Associate Degree (AQF 6) or higher	



# Australian Qualification Framework (AQF)

AQF level	School accreditation	Higher education accreditation
10		Doctoral degree
9		Masters degree
8		Bachelor Honours Graduate Diploma Graduate Certificate
7		Bachelors degree
6		Associate degree Advanced Diploma
5		Diploma
4		
3	Certificate III	
2	Certificate II	
1	Certificate I	

# Application process



# Ads you'll see in market

- ★ One specific look
- ★ Reflects professional and premium
- ★ Abstract imagery to differentiate postgraduate from undergraduate
- ★ Minimal and subtle



UTS College

**PRE-MASTERS PROGRAM**  
Be rewarded with 24 credit points and guaranteed entry to a UTS master's degree

Learn more

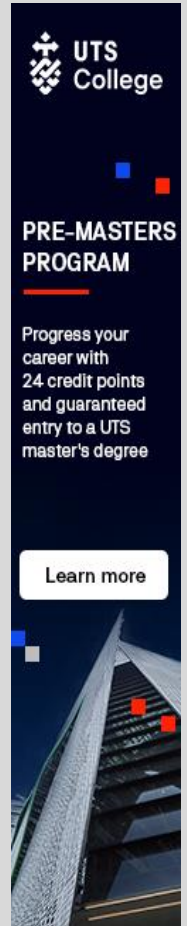


UTS College

**PRE-MASTERS PROGRAM**

Fast-track your career with 24 credit points and guaranteed entry to a UTS master's degree

Learn more

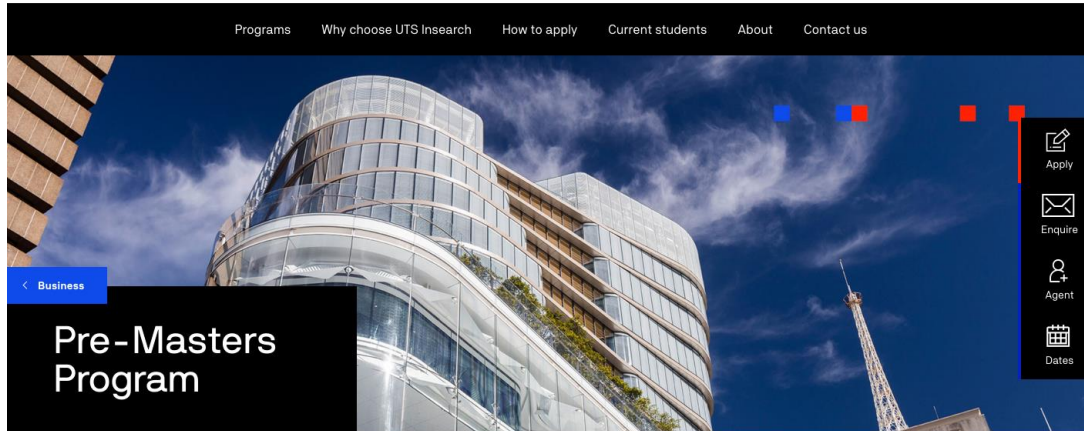


UTS College

**PRE-MASTERS PROGRAM**

Progress your career with 24 credit points and guaranteed entry to a UTS master's degree

Learn more



< Business

# Pre-Masters Program

- Business
- Communication
- Design, Architecture and Building
- Education
- Engineering
- Health
- Law
- Information Technology
- Transdisciplinary Innovation
- Science and Mathematics
- Pre-Masters
- Diplomas
  - Diploma of Business
  - Diploma of Communication

- Apply
- Enquire
- Agent
- Dates

## UTS College Pre-Master's Program

If you are looking to take your next step in postgraduate studies, the Pre-Master's Program at UTS College will give you the confidence, knowledge and skills to succeed as you take career to the next level.

Successful students are guaranteed 24 credit points towards their UTS postgraduate degree. Courses currently available are:

- Graduate Certificate in Accounting and Finance
- Graduate Certificate in Communication
- Graduate Certificate in Technology Practice

Whichever pathway you choose, you'll develop the language and academic skills you need to reach your postgraduate goals in a nurturing, supportive atmosphere, with expert learning help built into the program.

As you progress, verifiable digital badges will mark your achievements in key skills such as language and literacy. These digital badges will allow UTS and future employers to verify the skills you've attained in more detail.

The program is built on a 'blended learning' model, which combines high quality remote classes with face-to-face learning when borders reopen. Remote classes are interactive, held in real-time, with engaging, applied learning experiences. This model lets you start your postgraduate journey right now, then transition to campus when practical. Why put your future on hold?

A Graduate Certificate from UTS College will introduce you to the UTS style of learning and teaching, so once at UTS you'll be ready to take full advantage of UTS's industry-driven approach and the range of entrepreneurial experiences and career support available at Australia's number one young university.

- Apply
- Enquire
- Agent
- Dates



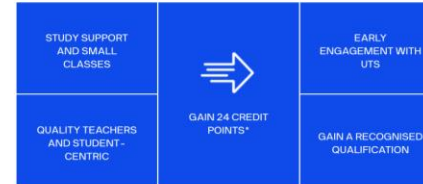
## Pre-Masters

- Enquire
- Agent
- Dates

Developed in consultation with UTS Faculties, our Pre-Master Programs are designed for students who wish to extend their academic knowledge and broaden their career opportunities with further (post-graduate) study at UTS. International students can also benefit by advancing their English language skills for academic success.

You will find our teaching style is fresh, vibrant and collaborative, giving you plenty of opportunities to develop academically and grow your professional network. The program is taught over one or two semesters. Each semester you will develop your English language and academic skills in parallel with credit bearing university subjects taken from your chosen Master's degree subject area.

You will benefit from being part of our lively student community, which will in turn boost your confidence in preparation for entry to UTS. On successful completion of the program you will receive 24 credit points for and progress straight into the second semester of your desired Master's degree at UTS.



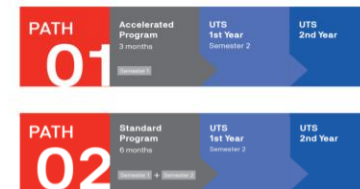
\*Based on successful completion of your Graduate Certificate

Pre-Masters Program details

- Apply
- Enquire
- Agent
- Dates

## Paths to UTS & Scholarships

### Paths to UTS



### Scholarships

As part of our ongoing commitment to educating the world's future leaders, UTS Insearch is proud to offer a wide range of scholarships for both new and continuing students.

[Find out more ->](#)

<p>Areas of study</p> <p>English Language</p> <p>Business</p>	<p>Information about</p> <p>Who we are</p> <p>Alumni</p>	<p>Staff and students</p> <p>Student extranet</p> <p>eStudent</p>	<p>Connect with us</p> <p>1800 896 994</p> <p>(within Australia)</p>
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# utscollege.edu.au/premasters



**Live Online**





# Live Online

## Why rename Remote Learning?

- **Reflects our unique online offering** with live support, live teaching and live classes
- **Easy to understand and promotes value** in real-time learning and collaboration
- **Positions as an ongoing study mode** so students can choose based on needs

# Benefits to studying Live Online

- **Guaranteed place at UTS**  
students benefit from the same outcome as our on-campus students
- **Mix of live classes and self-paced learning**  
Gain valuable feedback and collaborate with teachers and peers while you fast-track your independent learning skills for university
- **Small classes and personalised attention**  
Quality education with same Sydney-based teachers ensuring you succeed
- **Graduate with a recognised qualification**  
unlike many online courses, our online programs are recognised qualifications
- **Don't delay your education**  
Start now, from anywhere in the world

[utscollege.edu.au/live-online](https://utscollege.edu.au/live-online)

# Live Online assets - coming soon!

- New Live Online sample classes
- New student testimonials and videos
- New counsellor FAQs
- New promotional assets
- New website content for partners
- New Key Selling Points

# Wrap up



**Sharing** promotional assets on UTS College, Pre-Masters and Live Online after this event



**Visit** our **NEW website** for further information  
[utscollege.edu.au](https://utscollege.edu.au)



**Contact** your Partner Manager for more information  
or to book one-on-one training





# Q&A





# Thank you

Insearch Limited - ABN 39 001 425 065

UTS College CRICOS provider code: 00859D | UTS CRICOS provider code: 00099F

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